UNIVERSITY OF SWAZILAND DEPARTMENT OF ADULT EDUCATION CERTIFICATE IN ADULT EDUCATION YEAR 11 FINAL EXAMINATION PAPER, MAY 2013 COURSE: CAE: 211 COURSE NAME: PROGRAMME MANAGEMENT COURSE WEIGHT: 100 MARKS TIME ALLOWED: 3 HOURS

A. 0

INSTRUCTIONS: ANSWER QUESTION ONE AND ANY OTHER TWO QUESTIONS OF YOUR CHOICE.

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#### SECTION ONE.

# **Question 1. Compulsory**

- a) Identify and discuss seven (7) steps in Fundraising Campaigns in an organization. [20 marks]
- b) Discuss three (3) basic types of groups in an organization [10 marks]
- c) Which type do you think is the most important from the organizations' point of view? [10 marks]

### SECTION TWO.

### Question 2.

Answer any two questions of your choice.

Explain the following concepts;

a)	Cash programmes	[5 marks]
b)	Functional literacy	[5 marks]
c)	Resource mobilization plan	[ 5 marks]
d)	Evaluation of programmes	[ 5 marks]
e)	A potential volunteer	[5 marks]
f)	Steering Committee	[ 5 marks]

#### Question 3.

a) Define what leadership is.

[5 marks]

- b) Identify and discuss the three (3) leadership styles used by leaders in an organization and state three (3) advantages and disadvantages.
  [ 15 marks ]
- c) Explain how adult education can assist the leaders to perform to the expected standard. [10 marks]

# Question 4.

Conflict is an important aspect in understanding of organizational behavior. The task of managers is not just to resolve or suppress all conflict, but also to manage it to reduce its harmful effects and benefit from its good effect. Discuss with examples. [30 marks]

# End of Question Paper.